

Consolidated Financial Disclosure

M1

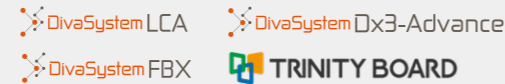


株式会社 インターネットディスクロージャー
Internet Disclosure Co., Ltd.

Disclosure Information as a Basis for Dialogue with Investors

In addition to the development of the DivaSystem LCA consolidated accounting system and related products, the company is involved in outsourcing operations such as consolidated and non-consolidated financial closing operations. We also provide comprehensive support for corporate value creation processes through information disclosure.

Main Products



BUSINESS MODEL

BPO SaaS

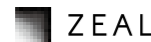
DivaSystem LCA is the leading software in Japan in its field in terms of market share. It covers a series of operations from data collection to consolidated processing, reporting, and disclosure of financial results to streamline consolidated financial disclosures. Our unique business model offers services that combine this software with other outsourcing business for financial closing operations to automate our clients' consolidated financial closing operations. By creating a cycle in which know-how gained from outsourcing is fed back into the software development process, we aim to realize a BPO SaaS model that is difficult for other companies to follow.

The group has the largest customer base and serves as a bridgehead for entry into new markets.

Improve Software Competitiveness and Margins while Growing Sales Related to BPO

DX Promotion

M2



Use the Latest Technology to Leverage Data and Bring Innovation to our Client's Business

Through consulting and system development, we provide a data platform that organizes and integrates internal and external data, and AI/BI solutions that allow analysis, forecasts, and data visualization to help drive digitization at companies and promote data-driven management. We also offer ZEUSCloud, a cloud-based data analysis platform developed in-house, and ZEAL DX-Learning Room, an e-learning service that supports human resource development.

Main Products



BUSINESS MODEL

Consulting SI

In this segment, we provide full support for projects, from enabling understanding of current business conditions, to proposing solutions for problems, to system construction, through to system operation and support. The business model is similar to SIs and consulting firms, but is unique in that it focuses on data utilization, an essential part of companies' efforts to promote DX. Using data platforms from several major vendors in Japan and overseas, we are developing a system that aggregates data generated from various business processes, which can be used to visualize current conditions and make market forecasts.

The group also plays a role in expanding our commercial products by offering training to engineers in the latest methods of data utilization and promoting in-house development of data utilization infrastructure products through acquisition of the latest methods specific to data utilization.

Sales Growth from Tapping into Strong Demand

Management Solutions

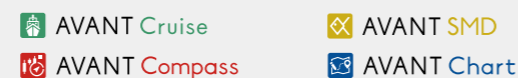
M3



Provide Information that Supports Management to Have an Awareness of Corporate Value

Our business is to use the business management software we developed in-house to improve corporate value for our clients', with a focus on group business management, consolidated accounting, and business management accounting. We provide one-stop support from consulting to software planning, construction, implementation, operation, and maintenance.

Main Products



BUSINESS MODEL

Consulting SaaS

We promote a business model that can replace business management solutions, traditionally provided primarily through SI and consulting, with Consulting SaaS-based solutions, or a combination of SaaS and consulting. Furthermore, while our competitors in the form of major consulting firms and consolidated accounting business companies use overseas CPM products, our work in this segment mainly involves implementation of our in-house developed software at our clients. Revenues are made up of sales of the company's software, consulting services for implementation of the software, and maintenance contracts that provide related support.

Within the group, we play a role in continuously creating solutions that contribute to the enhancement of corporate value by maximizing group assets. A key example of this is AVANT Cruise, a product which incorporates business management know-how accumulated over the years.

Improved Margins while Developing Markets and Expanding Sales with in-house Products

Enhancing the Corporate Value of our Customers

* Due to a change in business segments beginning in the fiscal year ending June 30, 2024, actual results for the fiscal year ended June 30, 2023 have been reclassified to the current segments. Figures for the period prior to June 30, 2022 in the current segment are not disclosed. Total sales and operating income are before elimination of intersegment transactions and therefore differ from the figures reported in the consolidated financial statements. Percentage figures are calculated based on the figures before elimination of intersegment transactions.